



RESUME: SANJAY RAI
INDEPENDENT DIRECTOR

Director Registration by Indian Institute of Corporate Affairs (Under the Aegis of **Ministry of Corporate Affairs, Govt. of India**) IDDB-NR-202406-060636

Successfully qualified the Online Proficiency Self-Assessment **Examination for Independent Director** on 26 June 2024

Registered with **Institute of Directors, New Delhi** and **Primedirectors.com** (Sponsored by **SEBI & NSE**)

- Have 45 years of varied experience, in 5 different countries.
- Cathedral & John Connon School, IIT Bombay (B. Tech. Mechanical) & JBIMS Bombay (Diploma in Fin. Mgmt.) and specialised training in Cryogenics (France,) Bearing Technology (France,) E-Commerce (by Microsoft) and Health, Safety, Environment (UK)
- Interacted closely/worked with many of the World's top companies: Indian Oil & Hindustan Petroleum, L'Air Liquide (France), , Advani Oerlikon, Jindal Steel & Power Ltd., Fedders Lloyd Limited, SNR Roulements (France), Dunlop (UK), Scott Specialty Gases (Netherlands), Roham Gas (Iran), MSA (USA), Exxon Mobil (USA), Shell BV (Netherlands), Total (France), Chevron (USA), Oil States Industries (USA)
- With International Experience, will bring in rich diversity to The Board, and introduce a Global Paradigm to the activities and culture. Will guide and advise on good International Practices.
- Have proven skills, experience and knowledge in management, sales, marketing, administration, research, corporate governance, and technical operations. As such, will act as a guide, coach, and mentor to the company.
- Will bring the following attributes and qualities to the Board:
- Industry Knowledge: Vast domain knowledge, and understanding of regulatory landscape governing Indian industry
- Financial Acumen: Adequate Financial Literacy and experience
- Strategic Thinking and Vision: Will act as a strategic partner. Will aid the board in making well-informed strategic decisions.
- Independent Judgment and Objectivity: Will stay free from any conflict of interest and not be swayed by external pressures or management biases.
- Integrity and Ethical Conduct: The essence of my character is high moral standards and ethical conduct. The same is brought in my actions on the Board
- Strong Communication and Interpersonal Skills: Can articulate complex issues clearly and concisely, both verbally and in writing. Have the equally important active listening skills. Can build strong relationships with fellow directors and management
- Ability to Challenge the Status Quo: Ability to ask tough questions, challenge assumptions, and critically evaluate proposals presented by management
- Cultural Sensitivity and Understanding of the Indian Context: Possess understanding of the nuances of the Indian business environment.
- Commitment to Continuous Learning: In a constantly evolving Corporate World, deeply committed to lifelong learning and staying abreast of the latest developments in corporate governance, regulations, and industry trends.
- Time Commitment and Dedication: Fully committed to dedicate the necessary time to attend board meetings, and committee meetings, and diligently fulfill all responsibilities.

WORK EXPERIENCE:

1. Executive Director, Rita Pad Printing Systems Ltd., Gurgaon, India.
2. President, Fedders Lloyd Ltd., Delhi, 2015-17
Responsible Oil & Gas Construction/Structural Steel Fabrication. 4 manufacturing Plants, about 400 employees
3. Cavendish Management Resources UK; Sr. Management Consultant (India.) 2013-15
4. COO, Oil States India, Mumbai 2010-13
Responsible Manufacture of Offshore Platform Pedestal Cranes for Global Markets
5. Managing Director/ COO Dorman Long ENGG. PLC, Nigeria 2008 - 2010
Responsible 3 manufacturing units, 800 employees, manufacture of Complete Offshore Platforms, Surge Vessels, other Gathering Station, offsite & Utilities, Oil/Sand, Oil/Water/ Oil/Gas Separators; Flow Station including revamp, Cross Country Pipelines
6. Vice President, International Business Jindal Steel & Power Ltd., 2007-8
Responsible new International Business
7. Business Development Manager, Corporate, Boodai Trading Co. LLC. 2004-7
Responsibilities included a) Starting of an Oilfield Supplies Division b) Setting up a Steel Structural Fabrication Workshop c) Setting up of a Specialized Workshop for refurbishment & NDT of Oilfield Equipment d) Development of a range of Industrial Products in their own Brand. Territory covered included Oman, UAE, Qatar, Saudi Arabia & Kuwait.
8. Director, Sales and Operations, Rita Pad Printing Systems Ltd. 2001-2007
Responsible –Development and commercialization of Industrial Lasers, 40 employees
9. General Manager, Assarain Oilfields & Industrial Supplies, Oman 1994-2001.
Responsible P&L of a Services & Supplies company primarily in Oilfield Domain (Onshore)
10. Manager, **Mexa** Conseil, Dubai (& Paris)
Responsible Project & Marketing Consultancy in the field of Cryogenic Equipment and Process Equipment, for entire Middle East. 5 employees

EDUCATION

Years attended		Degrees and academic distinctions	Main course of study	University
From	To			
1980	1981	CERTIFICATE IN FINANCIAL MANAGEMENT	POST-GRADUATE COURSE IN MANAGEMENT WITH SPECIALISATION IN FINANCE	Jamnalal Bajaj Instt. Of Management, University of Bombay
1974	1979	BACHELOR OF TECHNOLOGY	MECHANICAL ENGINEERING (5 YEAR COURSE)	Indian Institute of Technology (IIT), Bombay, India

ADDITIONAL COURSES

DETAILS	LOCATION	BY	YEAR
Health & Safety	Oman	Chartered Instt. Of Environmental Health, UK.	2000
E – Commerce	Oman	MICROSOFT	1999
Diplome D'Honneur, Bearing Technology	France	SNR ROULEMENTS	1996
Cryogenic Engineering	France	CRYOLOR – L'Air Liquide	1992

PERSONAL INFORMATION

Permanent Address: C 36 Sushant Lok Phase 1, GURGAON 122009
 Phone: 9716868796, 9560118883
 Email: sanjayrai55@yahoo.com
 Marital Status: Married, wife Social Worker, 2 sons both working
 DoB: 06 November, 1955